## Financial Results for the Fiscal Year 2015 Second Quarter <br> STAR MICRONICS CO., LTD. <br> http://www.star-m.jp <br> Code 7718

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## Overview of Fiscal 2015 Second Quarter

## Substantially higher earnings on sales growth compared with the same period last year.

| $\square$ Net Sales | $:$ | $¥ 22.84$ billion | $18.6 \%$ up | YoY |
| :--- | :---: | ---: | :---: | :---: |
| $\square$ Operating Income $:$ | $¥ 2.30$ billion | $363.1 \%$ up | YoY |  |
| ■Ordinary Income | $:$ | $¥ 2.50$ billion | $200.3 \%$ up | YoY |
| $\square$ Net Income | $:$ | $¥ 2.11$ billion | $831.4 \%$ up | YoY |

Due also to the yen weakening, sales increased across all business segments, centered on machine tools.

Operating income and ordinary income increased substantially on the back of increased sales.

Net income rose sharply, partly due to a decrease in income taxes following the recording of deferred tax assets.

|  | Second Quarter |  |  |  |  | Full-Year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 2Q for FY2/14 } \\ \text { Actual } \end{gathered}$ |  | $\begin{gathered} \text { 2Q for FY2/15 } \\ \text { Actual } \end{gathered}$ |  |  | FY2/14 Actual |  | FY2/15 <br> Forecast |  |  |
|  | Amount | Income <br> Ratio (\%) | Amount | Income Ratio (\%) | $\begin{gathered} \text { YoY } \\ \text { Change (\%) } \end{gathered}$ | Amount | Income <br> Ratio (\%) | Amount | Income Ratio (\%) | YoY <br> Change (\%) |
| Sales |  |  |  |  |  |  |  |  |  |  |
| Special Products | 4,241 |  | 5,598 |  | 32.0 | 9,455 |  | 11,290 |  | 19.4 |
| Machine Tools | 11,774 |  | 14,923 |  | 26.8 | 26,969 |  | 32,760 |  | 21.5 |
| Precision Products | 1,808 |  | 2,320 |  | 28.3 | 3,891 |  | 4,550 |  | 16.9 |
| Micro Audio Components | 1,429 |  | - |  | - | 3,166 |  |  |  |  |
| Total | 19,254 |  | 22,843 |  | 18.6 | 43,481 |  | 48,600 |  | 11.8 |
| Operating Income |  |  |  |  |  |  |  |  |  |  |
| Special Products | 249 | 5.9 | 946 | 16.9 | 279.8 | 975 | 10.3 | 1,740 | 15.4 | 78.3 |
| Machine Tools | 1,304 | 11.1 | 2,174 | 14.6 | 66.6 | 3,597 | 13.3 | 5,130 | 15.7 | 42.6 |
| Precision Products | 30 | 1.7 | 334 | 14.4 | 997.9 | 140 | 3.6 | 610 | 13.4 | 335.2 |
| Micro Audio Components | 29 | 2.0 | - | - | - | 143 | 4.5 | - | - |  |
| Eliminations or Corporate | $(1,115)$ |  | $(1,147)$ |  |  | $(2,250)$ |  | $(2,280)$ |  |  |
| Total | 498 | 2.6 | 2,307 | 10.1 | 363.1 | 2,606 | 6.0 | 5,200 | 10.7 | 99.5 |
| Ordinary Income | 833 | 4.3 | 2,503 | 11.0 | 200.3 | 3,219 | 7.4 | 5,500 | 11.3 | 70.8 |
| Net Income | 227 | 1.2 | 2,115 | 9.3 | 831.4 | 1,143 | 2.6 | 4,400 | 9.1 | 284.9 |


| ROE (\%) | - | - | 2.7 |  |
| :--- | :---: | :---: | :---: | :---: |
| Cash Dividends Applicable to the Year | $¥ 17$ | $¥ 19$ | 9.7 |  |
| DOE (\%) | - | - | $¥ 34$ |  |

* ROE(Return on Equity) =Net Income/Shareholders' Equity (average for the beginning and end of the period)x 100(\%)
* DOE(Dividend on Equity) =The ratio of the non-consolidated dividend per common share (annual) /consolidated net assets per share(year average)x 100(\%)
*Foreign exchange sensitivity: Sensitivity of operating income to a $¥ 1$ change in foreign exchange rates.

| Exchange Rate | US\$ | ¥ 95.59 | $¥ 102.47$ | ¥ 97.65 | $¥ 101.24$ | $¥ 100.00$ | $¥ 3$ million |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EUR | $¥ 125.50$ | $¥ 140.43$ | ¥129.69 | $¥ 137.71$ | $¥ 135.00$ | $¥ 22$ million |
|  | GBP | $¥ 147.39$ | $¥ 171.02$ | ¥152.71 | $¥ 168.01$ | $¥ 165.00$ | $¥ 4$ million |
|  | CHF | $¥ 102.01$ | $¥ 114.97$ | $¥ 105.36$ | $¥ 112.48$ | $¥ 110.00$ | $¥ 17$ million |

## Special Products




\footnotetext{


- In the U.S. and Japanese markets, sales centered on applications for payment systems using smartphones and tablets (mobile POS system) were strong. Sales also grew in the European market alongside the economic recovery.
- In the Asian market, sales of dot-matrix printers increased in China .


## Machine Tools


(Millions of Yen)
Sales by Region

- Sales in the European market, increased sharply, reflecting solid sales amid a continuing recovery in orders from summer last year, mainly in the automotive-related sector.
- Sales in the U.S. market declined year on year, primarily due to sluggish sales in the mainstay medical equipment-related sector.
- Sales increased substantially in the Asian market, with strong sales in the automobile-, communications-, and medical equipment-related sectors in East Asia.
- Sales increased significantly in the Japanese market, reflecting strong sales primarily in the automotive-related sector.


## Precision Products



Sales of Non-wristwatch Components


Sales of wristwatch components increased markedly due to strong sales to wristwatch makers.

- In non-wristwatch components, overseas sales were brisk for components for hard disk drives (HDDs), air conditioning-related components, and medical equipment-related components, with sales centered on automotive-related components. Consequently, overall sales in non-wristwatch components increased year on year.


## Operating Income by Segment

(Millions of Yen)

*Operating income totals exclude eliminations and corporate.

## Capital Investment


(Millions of Yen)

|  |  | Feb. 2012 Actual |  | Feb. 2013 Actual |  | Feb. 2014 Actual |  | Feb. 2015 Forecast |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Component percentages | Amount | Component percentages | Amount | Component percentages | Amount | Component percentages |
| Assets | Cash and deposit | 15,640 | 30\% | 13,987 | 27\% | 15,279 | 26\% | 15,400 | 24\% |
|  | Trade notes and accounts receivable | 9,849 | 19\% | 9,148 | 17\% | 12,115 | 20\% | 13,900 | 22\% |
|  | Inventories | 11,378 | 22\% | 11,398 | 22\% | 12,748 | 22\% | 14,300 | 23\% |
|  | Other current assets | 1,433 | 3\% | 1,291 | 2\% | 1,089 | 2\% | 1,300 | 2\% |
|  | Total current assets | 38,302 | 74\% | 35,826 | 68\% | 41,232 | 70\% | 44,900 | 71\% |
|  | Property, plant and equipment | 10,289 | 20\% | 13,476 | 26\% | 14,326 | 24\% | 14,400 | 23\% |
|  | Other fixed assets | 3,333 | 6\% | 3,261 | 6\% | 3,742 | 6\% | 3,700 | 6\% |
|  | Total fixed assets | 13,622 | 26\% | 16,737 | 32\% | 18,069 | 30\% | 18,100 | 29\% |
|  | Total assets | 51,924 | 100\% | 52,564 | 100\% | 59,302 | 100\% | 63,000 | 100\% |


| Liabilities | Trade notes and accounts payable | 7,554 | 14\% | 5,281 | 10\% | 5,651 | 10\% | 6,700 | 11\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Short-term debt | 2,000 | 4\% | 2,000 | 4\% | 2,000 | 3\% | 2,000 | 3\% |
|  | Other current liabilities | 4,983 | 10\% | 4,269 | 8\% | 5,428 | 9\% | 7,065 | 11\% |
|  | Total current liabilities | 14,538 | 28\% | 11,550 | 22\% | 13,080 | 22\% | 15,765 | 25\% |
|  | Total long-term liabilities | 406 | 1\% | 303 | 1\% | 523 | 1\% | 800 | 1\% |
|  | Total liabilities | 14,944 | 29\% | 11,854 | 23\% | 13,604 | 23\% | 16,565 | 26\% |
| Net assets | Total net assets | 36,980 | 71\% | 40,710 | 77\% | 45,697 | 77\% | 46,435 | 74\% |
| Total liabilities and net assets |  | 51,924 | 100\% | 52,564 | 100\% | 59,302 | 100\% | 63,000 | 100\% |

## Cash Flows/Other

| Cash Flows |
| :--- |
|  (Millions of Yen) |
| Net cash provided by operating activities |
| Net cash used in investing activities |

※The year-end balance of cash and cash equivalents shown here differs from the cash and cash equivalents shown in the balance sheets, mainly because it does not include time deposits over 3-month period.
Financial Benchmarks

|  | Feb.2012 <br> Actual | Feb.2013 <br> Actual | Feb.2014 <br> Actual | Feb. 2015 <br> Forecast |
| :--- | ---: | ---: | ---: | ---: |
| Total asset turnover | 0.8 times | 0.7 times | 0.8 times | 0.8 times |
| Equity ratio | $70.2 \%$ | $76.1 \%$ | $75.5 \%$ | $72.3 \%$ |
| Return on equity(ROE) | $6.7 \%$ | $6.0 \%$ | $2.7 \%$ | $9.7 \%$ |
| Return on assets(ROA) | $8.0 \%$ | $4.3 \%$ | $5.8 \%$ | $9.0 \%$ |
| Earnings per share(EPS) | $¥ 56.94$ | $¥ 54.66$ | $¥ 27.17$ | $¥ 104.40$ |
| Book value per share(BPS) | $¥ 866.94$ | $¥ 951.14$ | $¥ 1,063.52$ | $¥ 1,080.97$ |
| Dividend on equity (DOE) | $3.0 \%$ | $3.3 \%$ | $3.4 \%$ | $3.5 \%$ |

Research and Development Costs
(Millions of Yen)

|  | Feb.2012 <br> Actual | Feb.2013 <br> Actual | Feb.2014 <br> Actual | Feb.2015 <br> Forecast |
| :--- | ---: | ---: | ---: | ---: |
| R\&D costs | 1,807 | 1,894 | 1,946 | 1,866 |

## Shareholder Returns


$\square$
Year-end dividend per share
Interim dividend per share
DOE

## Performance Indicators (10-Year Data)

|  | Net Sales (Millions of Yen) | Operating Income (Millions of Yen) | Income <br> Ratio(\%) | Ordinary Income (Millions of Yen) | Income Ratio(\%) | Net Income (Millions of Yen) | Income Ratio(\%) | $\begin{aligned} & \text { EPS } \\ & \text { (Yen) } \end{aligned}$ | $\begin{gathered} \text { ROE } \\ (\%) \end{gathered}$ | $\begin{gathered} \text { DOE } \\ (\%) \end{gathered}$ | Dividends <br> Per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY2/05 | 49,689 | 6,343 | 12.8 | 6,357 | 12.8 | 3,775 | 7.6 | 70.13 | 8.2 | 1.7 | 15.0 |
| FY2/06 | 54,788 | 8,108 | 14.8 | 8,386 | 15.3 | 5,151 | 9.4 | 95.60 | 10.1 | 2.2 | 21.0 |
| FY2/07 | 62,670 | 10,444 | 16.7 | 10,862 | 17.3 | 7,012 | 11.2 | 131.09 | 12.2 | 3.0 | 32.0 |
| FY2/08 | 73,883 | 14,651 | 19.8 | 15,170 | 20.5 | 8,080 | 10.9 | 150.74 | 12.8 | 4.7 | 56.0 |
| FY2/09 | 56,952 | 8,544 | 15.0 | 8,923 | 15.7 | 4,338 | 7.6 | 85.66 | 7.3 | 3.8 | 45.0 |
| FY2/10 | 29,180 | $(3,984)$ | - | $(3,884)$ | - | $(8,555)$ | - | (187.95) | - | 2.2 | 22.0 |
| FY2/11 | 35,717 | 1,428 | 4.0 | 1,194 | 3.3 | 161 | 0.5 | 3.71 | 0.4 | 2.5 | 22.0 |
| FY2/12 | 41,654 | 3,952 | 9.5 | 4,025 | 9.7 | 2,426 | 5.8 | 56.94 | 6.7 | 3.0 | 26.0 |
| FY2/13 | 37,858 | 1,579 | 4.2 | 2,254 | 6.0 | 2,299 | 6.1 | 54.66 | 6.0 | 3.3 | 30.0 |
| FY2/14 | 43,481 | 2,606 | 6.0 | 3,219 | 7.4 | 1,143 | 2.6 | 27.17 | 2.7 | 3.4 | 34.0 |
| FY2/15(Est.) | 48,600 | 5,200 | 10.7 | 5,500 | 11.3 | 4,400 | 9.1 | 104.40 | 9.7 | 3.5 | 38.0 |

## Reference:Business Segments and Products

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