

Financial Results for Fiscal 2012, the Year Ended February 29, 2012

STAR MICRONICS CO., LTD. http://www.star-m.jp

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* Performance and achievement forecasts in this document were made based on management's judgment drawn from currently available information, and contain risks and uncertainties. Therefore, please note that actual performance may vary significantly from projections due to various factors.

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Profits improved substantially, mainly due to increased sales in the Machine Tools Segment

■ Net Sales : ¥41.6 billion 🔷 16.6% up YoY

Operating Income: ¥3.9 billion 176.6% up YoY

Ordinary Income: ¥4.0 billion > 237.1% up YoY

■ Net Income : ¥2.4 billion ➤ Net Income of ¥0.1 billion posted

in the previous period.

Robust orders in the Machine Tools Segment centered on the main markets in Europe and the U.S.

Firm sales growth in the Special Products and Precision Products segments.

Financial Data



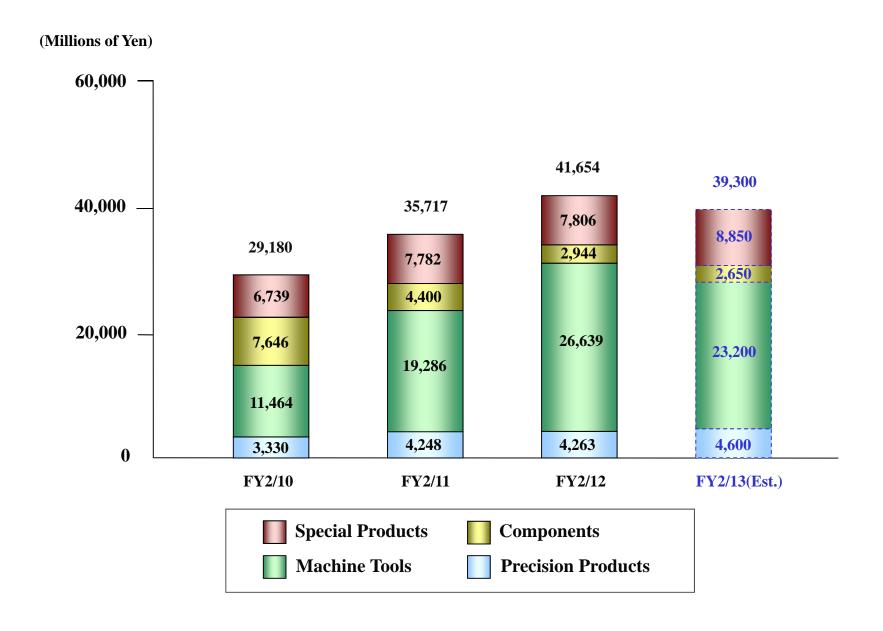
(Millions of Yen)

(Millions of Yen								ons of fell)					
	F	Y2/11 Acti	ual	FY	72/12 Acti	ual			FY	2/13 Fore	east		
		Full-Year	,		Full-Year		1st F	Ialf	2nd F	Ialf		Full-Year	
	Amount	Income Ratio (%)	2010/2011 Change (%)	Amount	Income Ratio (%)	2011/2012 Change (%)	Amount	Income Ratio (%)	Amount	Income Ratio (%)	Amount	Income Ratio (%)	2012/2013 Change (%)
Sales													
Special Products	7,782		15.5	7,806		0.3	4,150		4,700		8,850		13.4
Components	4,400		(42.4)	2,944		(33.1)	1,480		1,170		2,650		(10.0)
Machine Tools	19,286		68.2	26,639		38.1	11,230		11,970		23,200		(12.9)
Precision Products	4,248		27.6	4,263		0.3	2,240		2,360		4,600		7.9
Total	35,717		22.4	41,654		16.6	19,100		20,200		39,300		(5.7)
Operating Income													
Special Products	740	9.5	165.2	581	7.4	(21.6)	260	6.3	570	12.1	830	9.4	42.8
Components	(558)	_	-	(955)	-	-	(180)	_	(90)	-	(270)	-	-
Machine Tools	2,175	11.3	_	5,365	20.1	146.7	1,820	16.2	1,710	14.3	3,530	15.2	(34.2)
Precision Products	724	17.0	_	762	17.9	5.3	330	14.7	450	19.1	780	17.0	2.3
Eliminations or Corporate	(1,653)			(1,801)			(1,030)		(1,040)		(2,070)		
Total	1,428	4.0	-	3,952	9.5	176.6	1,200	6.3	1,600	7.9	2,800	7.1	(29.2)
Ordinary Income	1,194	3.3	-	4,025	9.7	237.1	1,300	6.8	1,700	8.4	3,000	7.6	(25.5)
Net Income	161	0.5	-	2,426	5.8	-	2,000	10.5	1,200	5.9	3,200	8.1	31.9
ROE (%)		0.4			6.7							8.5	
Cash Dividends Applicable to the Year		¥22			¥26							¥30	
DOE (%)		2.5			3.0							3.3	

**ROE(Return on Equity) =Net Income/Shareholders' Equity (average for the beginning and end of the period) x 100(%)

• •		solidated dividend per common share (annua	*	ar average)x 100(%)	Full-Year assumption	Sensitivity of operating income to a ¥1 change in foreign exchange rates
	US\$	¥87.82	¥79.84		¥80.00	¥67million
Exchange Rate	EUR	¥116.40	¥111.11		¥105.00	¥51million
Exchange Rate	GBP	¥135.61	¥128.06		¥125.00	¥9 million
	CHF	¥84.17	¥90.18		¥87.00	¥29million



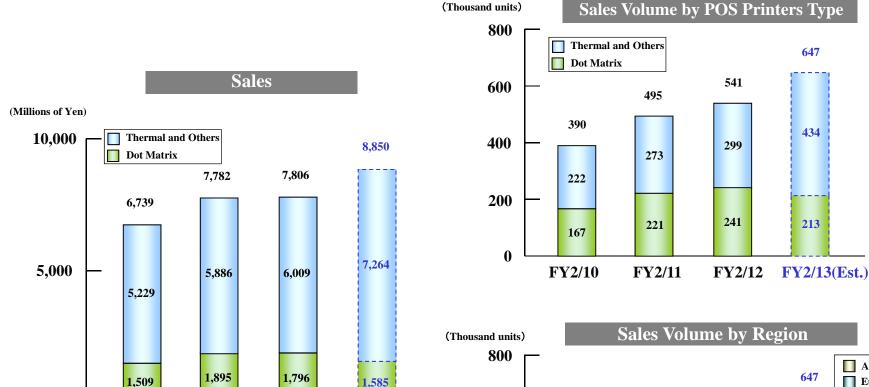


Special Products

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FY2/10



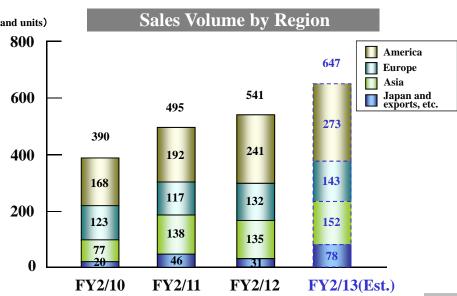


FY2/12 FY2/13(Est.)

•Sales increased due to strong demand in South America and demand continuing to recover in North America.

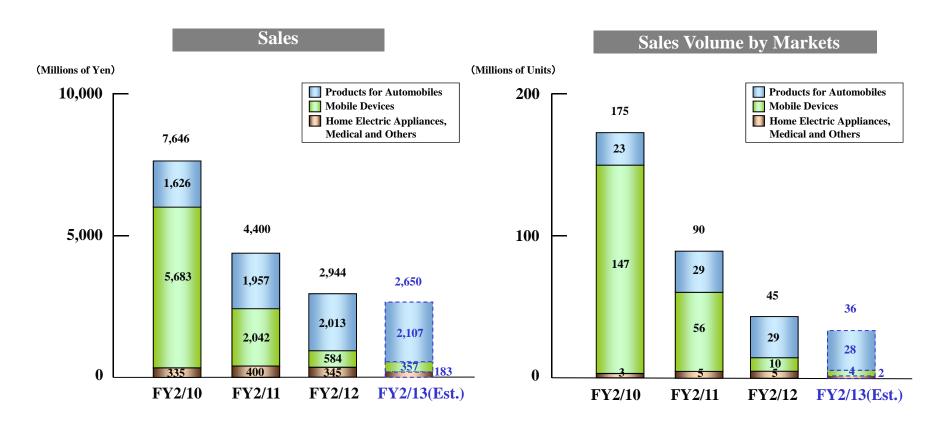
FY2/11

- •Recovering demand seen in the European market, with sales on par with the previous fiscal year despite financial problems in southern Europe and political turmoil in the Middle East.
- •In the Chinese market, sales declined due to decreased demand for dot-matrix printers.



Components





- •In products for the automotive market, sales were essentially unchanged from the previous fiscal year, tracking recovery in production among automakers.
- •Sales of components for mobile phones and the like contracted sharply, reflecting the handling of fewer low-margin products.

Machine Tools

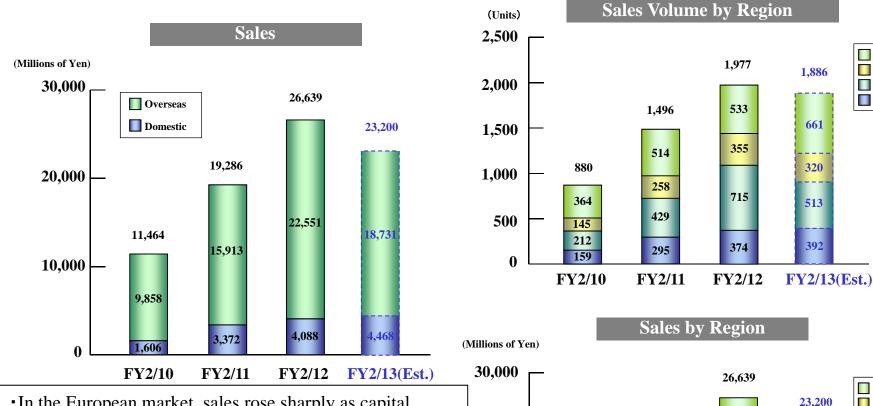


Asia

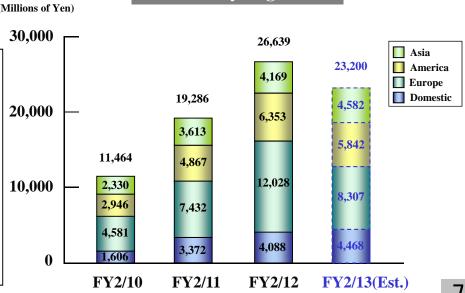
Merica America

Europe

Domestic

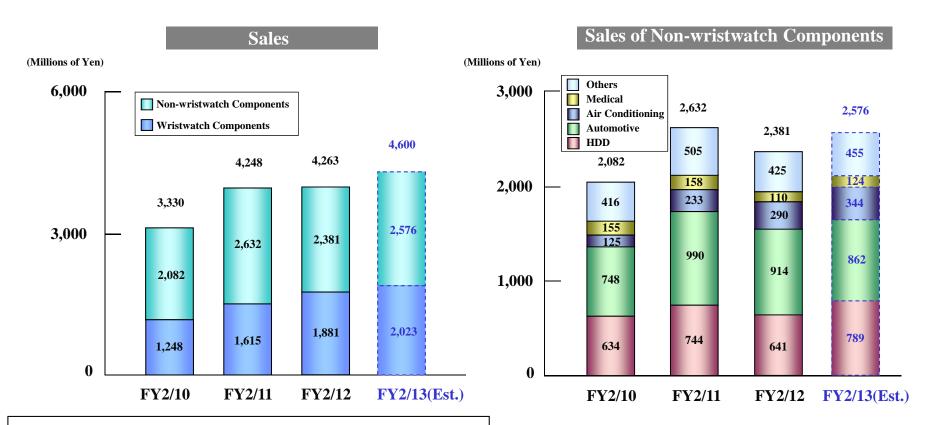


- In the European market, sales rose sharply as capital investment in export-related sectors rebounded in line with a weaker euro.
- •Sales in the U.S. market increased from a pickup in capital investment that was seen not only in medical-related sectors, but in the automobile sector as well.
- •Firm sales growth in the Asian markets on the back of robust capital investment in automobiles and motorcycles.
- In the Japanese market too, sales grew mainly atop a recovery in products to automakers.



Precision Products

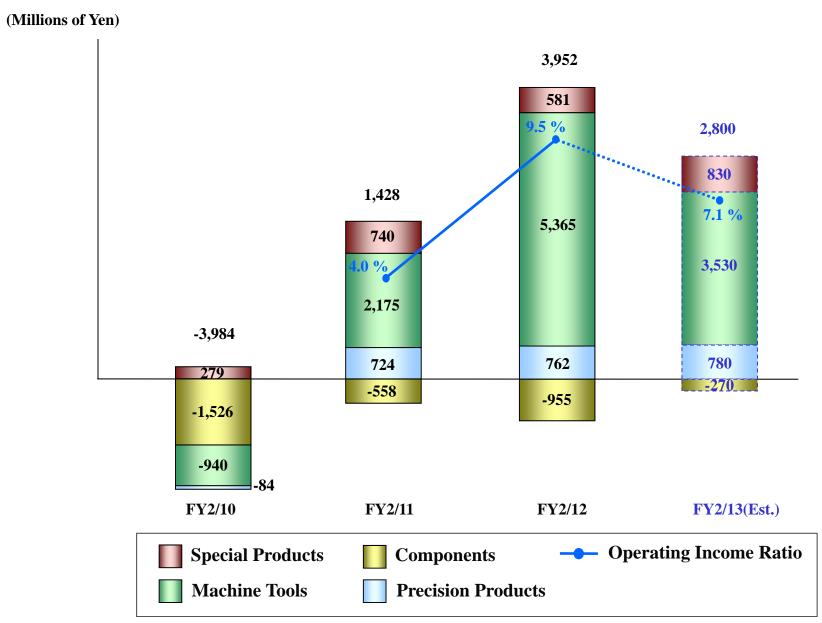




- •Sales of wristwatch components increased as sales held firm among Japanese wristwatch makers.
- •In non-wristwatch components, sales of HDD components declined primarily due to flood damage in Thailand; sales of automobile components also declined due to model changes among target customers and the impact of the earthquake and tsunami in Japan.

Operating Income by Segment



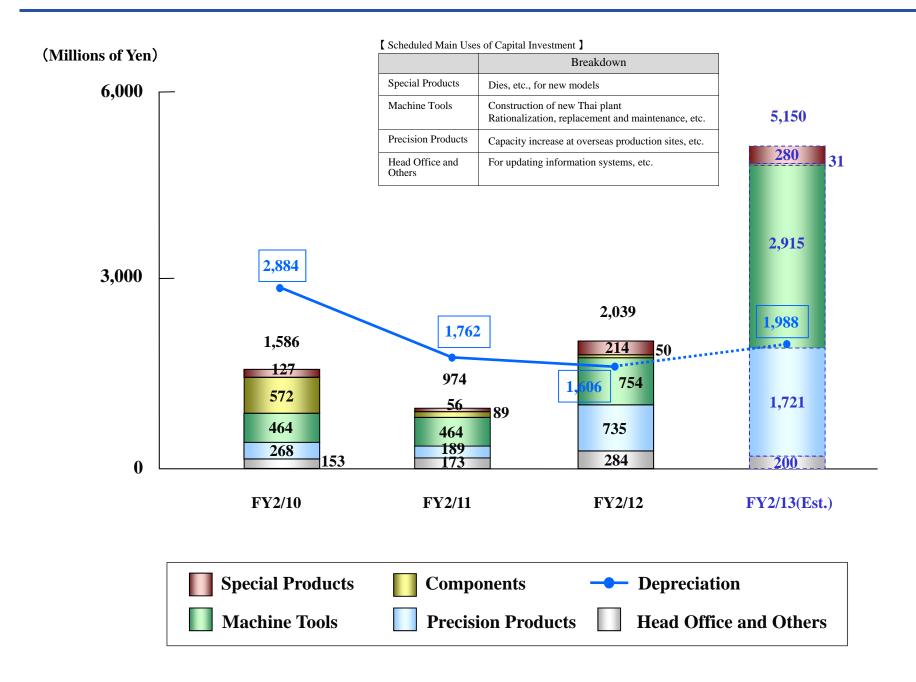


^{*} Operating income totals exclude eliminations and corporate.

*The Operating income ratio for the fiscal year ending February 28, 2010 has not been calculated because an operating loss was incurred.

Capital Investment





Balance Sheets



(Millions of Yen)

		Feb.201	O Actual	Feb.201	1 Actual	Feb.201	2 Actual	Feb.2013	Forecast
		Amount	Component percentages	Amount	Component percentages	Amount	Component percentages	Amount	Component percentages
	Cash and deposit	15,349	30%	14,769	30%	15,640	30%	14,500	27%
	Trade notes and accounts receivable	9,114	18%	9,288	19%	9,849	19%	10,300	20%
	Inventories	9,019	18%	9,522	19%	11,378	22%	10,800	20%
	Other current assets	863	2%	1,256	3%	1,433	3%	1,000	2%
Assets	Total current assets	34,345	68%	34,835	71%	38,302	74%	36,600	69%
	Property, plant and equipment	11,677	23%	10,549	21%	10,289	20%	13,700	26%
	Other fixed assets	4,658	9%	3,866	8%	3,333	6%	2,500	5%
	Total fixed assets	16,335	32%	14,415	29%	13,622	26%	16,200	31%
	Total assets	50,680	100%	49,250	100%	51,924	100%	52,800	100%
	Trade notes and accounts payable	2,815	6%	5,862	12%	7,554	14%	5,500	10%
	Short-term debt	2,000	4%	2,000	4%	2,000	4%	2,000	4%
Liabilities	Other current liabilities	4,012	8%	3,869	8%	4,983	10%	5,411	10%
Liabilities	Total current liabilities	8,828	18%	11,731	24%	14,538	28%	12,911	24%
	Total long-term liabilities	592	1%	422	1%	406	1%	300	1%
	Total liabilities	9,420	19%	12,154	25%	14,944	29%	13,211	25%
Net assets	Total net assets	41,260	81%	37,096	75%	36,980	71%	39,589	75%
Tot	al liabilities and net assets	50,680	100%	49,250	100%	51,924	100%	52,800	100%



Cash Flows (Millions of Yen)

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	Feb.2010	Feb.2011	Feb.2012	Feb.2013
	Actual	Actual	Actual	Forecast
Net cash provided by operating activites	4,768	3,520	4,466	4,960
Net cash used in investing activities	(1,194)	(1,517)	(393)	(5,060)
Free cash flow	3,574	2,003	4,073	(100)
Net cash used in financing activities	(3,976)	(1,813)	(2,092)	(1,180)
Cash and cash equivalents at end of year	14,372	13,217	14,735	13,600

^{*}The year-end balance of cash and cash equivalents shown here differs from the cash and cash equivalents shown in the balance sheets, mainly because it does not include time deposits over 3-month period.

Financial Benchmarks

	Feb.2010	Feb.2011	Feb.2012	Feb.2013
	Actual	Actual	Actual	Forecast
Total asset turnover	0.5 times	0.7 times	0.8 times	0.8 times
Equity ratio	80.1%	73.9%	70.2%	73.7%
Return on equity (ROE)	-	0.4%	6.7%	8.5%
Return on assets (ROA)	-	2.4%	8.0%	5.7%
Earnings per share (EPS)	(¥187.95)	¥3.71	¥56.94	¥76.05
Book value per share(BPS)	¥921.55	¥845.31	¥866.94	¥925.35
Dividend on equity (DOE)	2.2%	2.5%	3.0%	3.3%

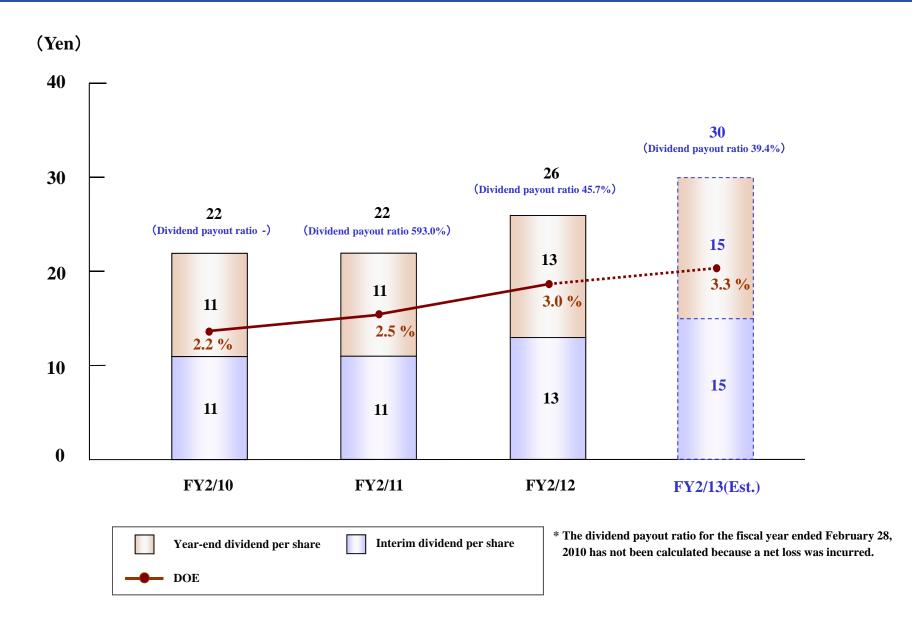
Research and Development Costs

(Millions of Yen)

	Feb.2010	Feb.2011	Feb.2012	Feb.2013
	Actual	Actual	Actual	Forecast
R&D costs	1,950	1,754	1,807	1,856

Shareholder Returns







We aim to ensure profitability and raise growth opportunities, and steadily make sustained returns to shareholders, by optimizing the allocation of business resources and by restructuring our businesses.

Ensure Profitability



- -Capture high shares in global niche markets
- -Concentrate business resources on highly profitable products and markets
- -Create high-value-added products

Raise Growth Opportunities



- -Strengthen our sales organization in emerging markets
- -Build an optimal production system by utilizing overseas production bases
- Implement business alliances and M&As to strengthen our core competencies



-Equity ratio

:75% or more

-Ratio of net cash

(to total assets) :25% or more

- -Enhancement of shareholder returns
- •Dividend payout ratio : 40% or more

•Dividend on equity : 4.5% or more

Medium-term Targets



Net Sales ¥50 billion

Operating Income ¥6 billion

Net Income ¥5 billion

Operating Income Ratio 12% or more

Shareholder Returns Consolidated dividend payout ratio 40% or more

Dividend on equity 4.5% or more

(100 Millions of Yen)

	FY2/12 Actual		FY2/15	Targets	2012/2015 Change
	Amount		Amount		S
Sales					
Special Products	78		100		28.1%
Components	29		0		-
Machine Tools	266		350		31.3%
Precision Products	42		50		17.2%
Total	416		500		20.0%
		(Income Ratio)		(Income Ratio)	
Operating Income	39	9.5%	60	12.0%	51.8%
Ordinary Income	40	9.7%	60	12.0%	49.0%
Net Income	24	5.8%	50	10.0%	106.1%

Cash Dividends Applicable to the Year	¥26	¥48

Performance Indicators (10-Year Data)



	Net Sales (Millions of Yen)	Operating Income (Millions of Yen)	Income Ratio (%)	Ordinary Income (Millions of Yen)	Income Ratio (%)	Net Income (Millions of Yen)	Income Ratio (%)	EPS (Yen)	ROE (%)	DOE (%)	Dividends Per Share (Yen)
FY2/03	38,611	2,407	6.2	1,874	4.9	434	1.1	7.77	0.9	1.2	10.0
FY2/04	43,331	3,549	8.2	3,593	8.3	2,425	5.6	44.12	5.4	1.3	11.0
FY2/05	49,689	6,343	12.8	6,357	12.8	3,775	7.6	70.13	8.2	1.7	15.0
FY2/06	54,788	8,108	14.8	8,386	15.3	5,151	9.4	95.60	10.1	2.2	21.0
FY2/07	62,670	10,444	16.7	10,862	17.3	7,012	11.2	131.09	12.2	3.0	32.0
FY2/08	73,883	14,651	19.8	15,170	20.5	8,080	10.9	150.74	12.8	4.7	56.0
FY2/09	56,952	8,544	15.0	8,923	15.7	4,338	7.6	85.66	7.3	3.8	45.0
FY2/10	29,180	(3,984)	-	(3,884)	-	(8,555)	-	(187.95)	-	2.2	22.0
FY2/11	35,717	1,428	4.0	1,194	3.3	161	0.5	3.71	0.4	2.5	22.0
FY2/12	41,654	3,952	9.5	4,025	9.7	2,426	5.8	56.94	6.7	3.0	26.0
FY2/13(Est.)	39,300	2,800	7.1	3,000	7.6	3,200	8.1	76.05	8.5	3.3	30.0

Reference: Business Segments and Products



Segment]	Products	
Special Products	POS Printers Card Reader/Writers	POS Printer TSP100ECO	Card Reader/Writer TCP300 II
Components	Micro Audio Components	Speaker SAC-30A	Magnetic Sounder TMX-12F
Machine Tools	CNC Automatic Lathes, etc.	Swiss Type Automatic Lathe ST-38	Turning Center SF-25
Precision Products	Wristwatch Parts, Optical Connector Parts, Automotive Parts, Medical Equipment Parts	Wristwatch Components	HDD and Other Digital Equipment Components