

Financial Results for the FY2023

First Quarter

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Financial Results for the FY2023 First Quarter

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Substantial Increases in Sales and Profits Year on Year

■ Net Sales	¥21.11 billion	20.4% up YoY
■ Operating Income	¥4.10 billion	70.2% up YoY
■ Ordinary Income	¥4.32 billion	65.3% up YoY
■ Net Income Attributable to Owners of Parent	¥3.17 billion	73.7% up YoY

- ✓ **Sales and profits increased substantially in Special Product Segment due to the easing of delays in the supply of products that had arisen throughout the previous fiscal year.**
- ✓ **Sales of Group's mainstay Machine Tools Segment increased due to the steady sales of backlog orders mostly in the U.S. and European markets from the previous fiscal year, and operating income jumped.**

Consolidated Operating Results



(Millions of Yen)

		FY12/2022								FY12/2023		Change (%) YoY
		1Q Actual		2Q Actual		3Q Actual		4Q Actual		1Q Actual		
		Amount	Income Ratio (%)	Amount	Income Ratio (%)	Amount	Income Ratio (%)	Amount	Income Ratio (%)	Amount	Income Ratio (%)	
Sales	Special Products	3,643		4,318		3,955		6,041		4,822		32.4
	Machine Tools	13,896		17,393		18,449		19,668		16,294		17.3
	Total	17,539		21,712		22,405		25,710		21,116		20.4
Operating Income	Special Products	689	18.9	833	19.3	613	15.5	1,617	26.8	1,227	25.5	77.9
	Machine Tools	2,197	15.8	2,945	16.9	3,469	18.8	3,635	18.5	3,405	20.9	55.0
	Eliminations or Corporate	(474)		(469)		(519)		(614)		(526)		
	Total	2,412	13.8	3,309	15.2	3,564	15.9	4,638	18.0	4,106	19.4	70.2
Ordinary Income		2,615	14.9	3,355	15.5	3,247	14.5	4,979	19.4	4,324	20.5	65.3
Net Income Attributable to Owners of Parent		1,827	10.4	2,381	11.0	2,363	10.5	3,725	14.5	3,174	15.0	73.7

Exchange Rate	US \$	¥116.21						¥132.32	
	EUR	¥130.40						¥142.07	
	GBP	¥155.95						¥160.85	

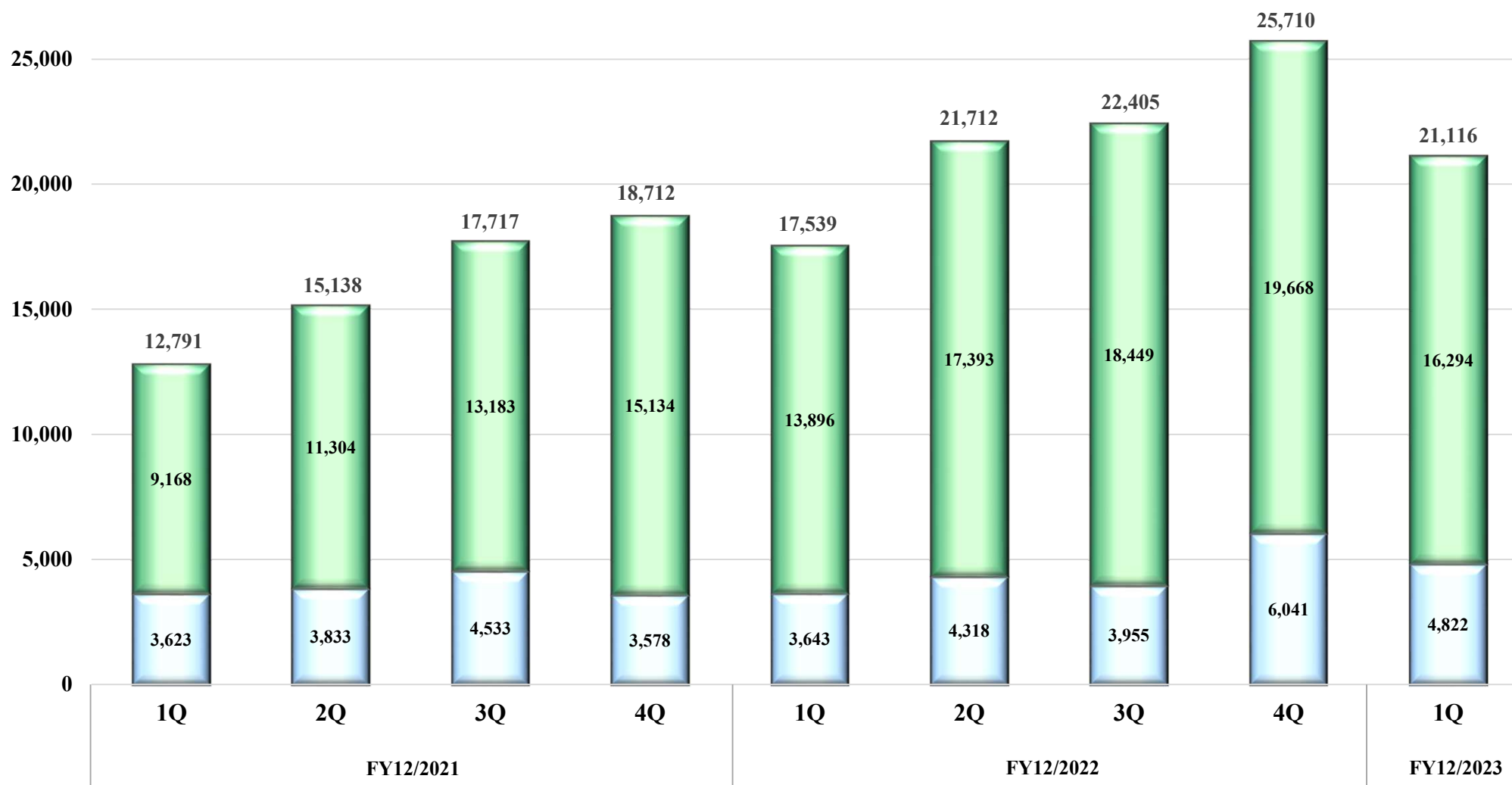
Quarterly Information (Net Sales)



Net Sales

- Special Products
- Machine Tools

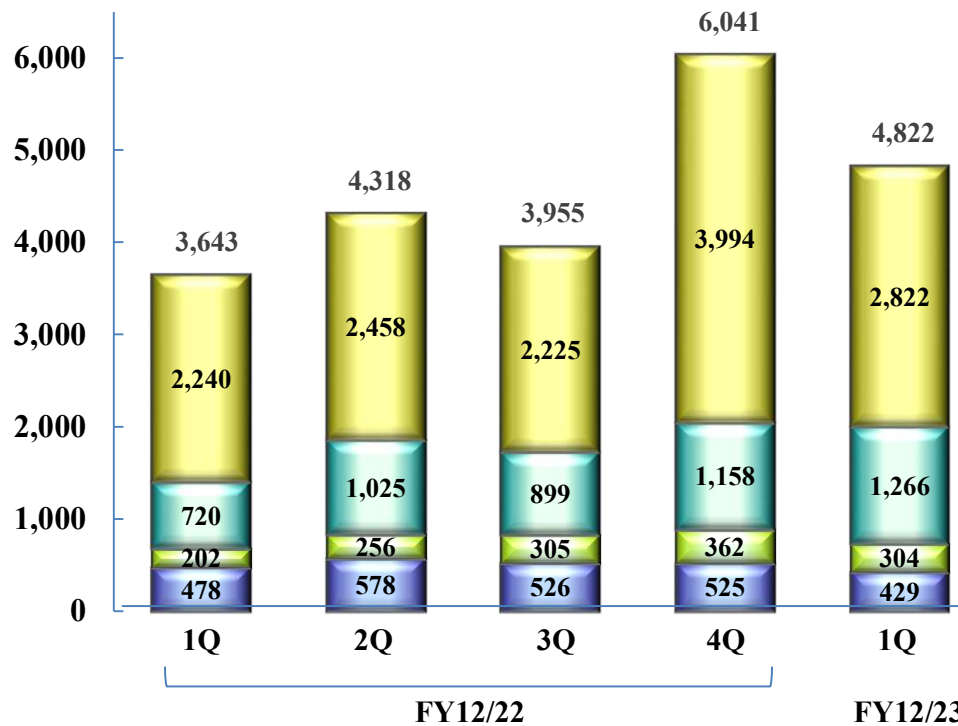
(Millions of Yen)





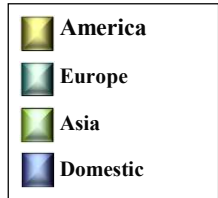
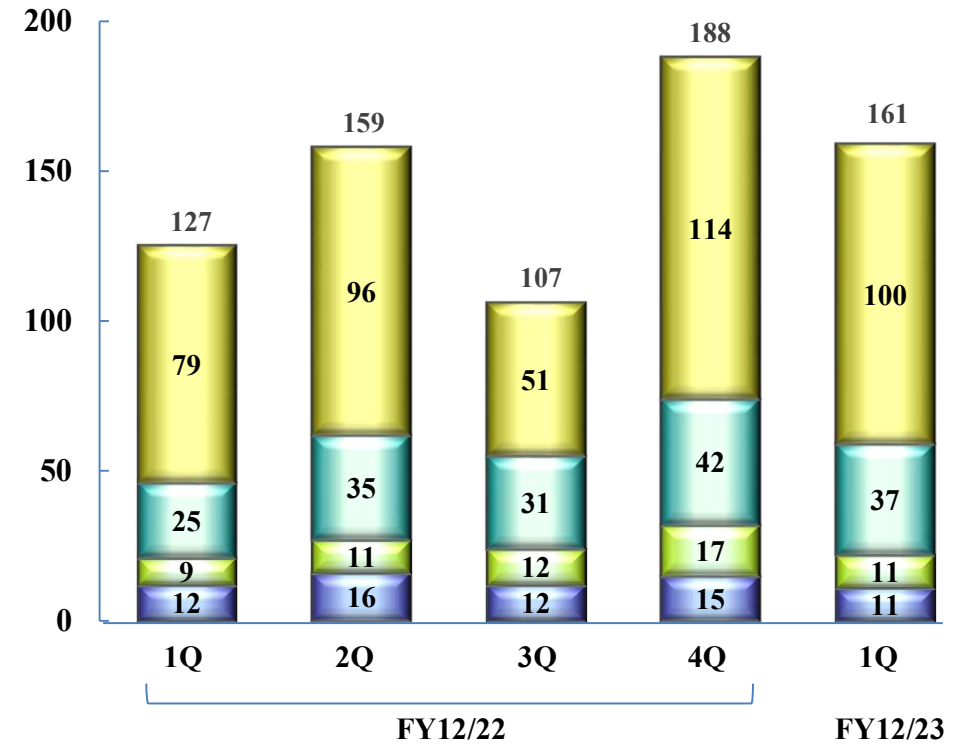
Sales

(Millions of Yen)



Sales Volume

(Thousand Units)

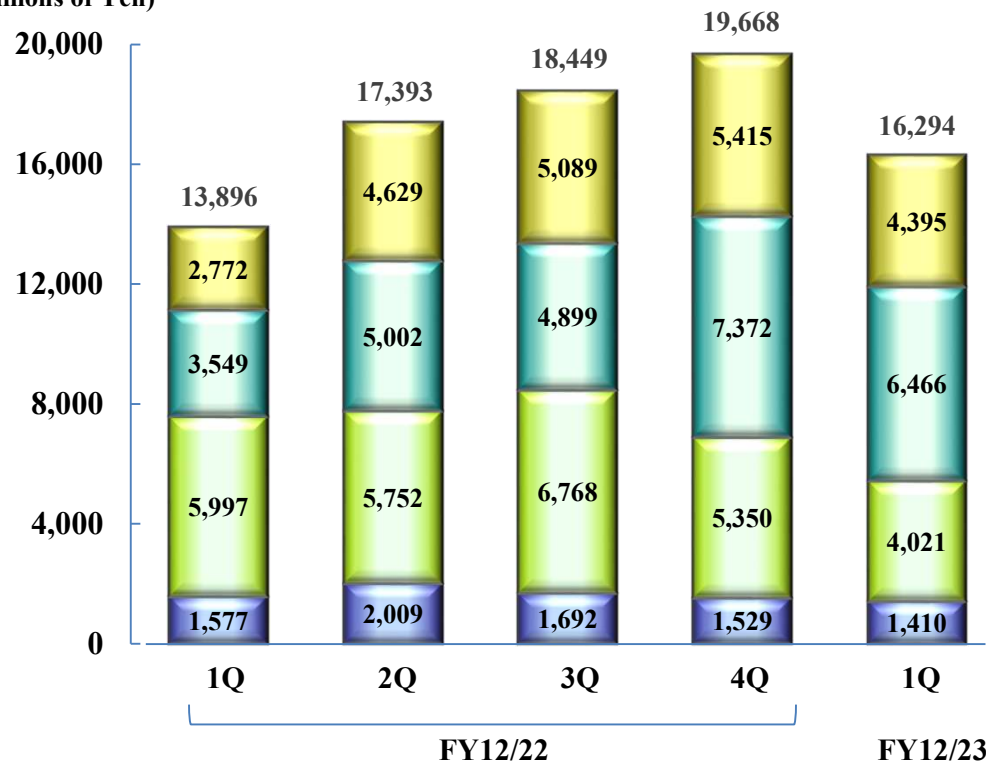


- Sales in the U.S. and European markets grew substantially. This is mainly attributable to the successful steps taken to ensure the supply of products to meet demand.
- Results in Japan decreased on the back of weak sales.



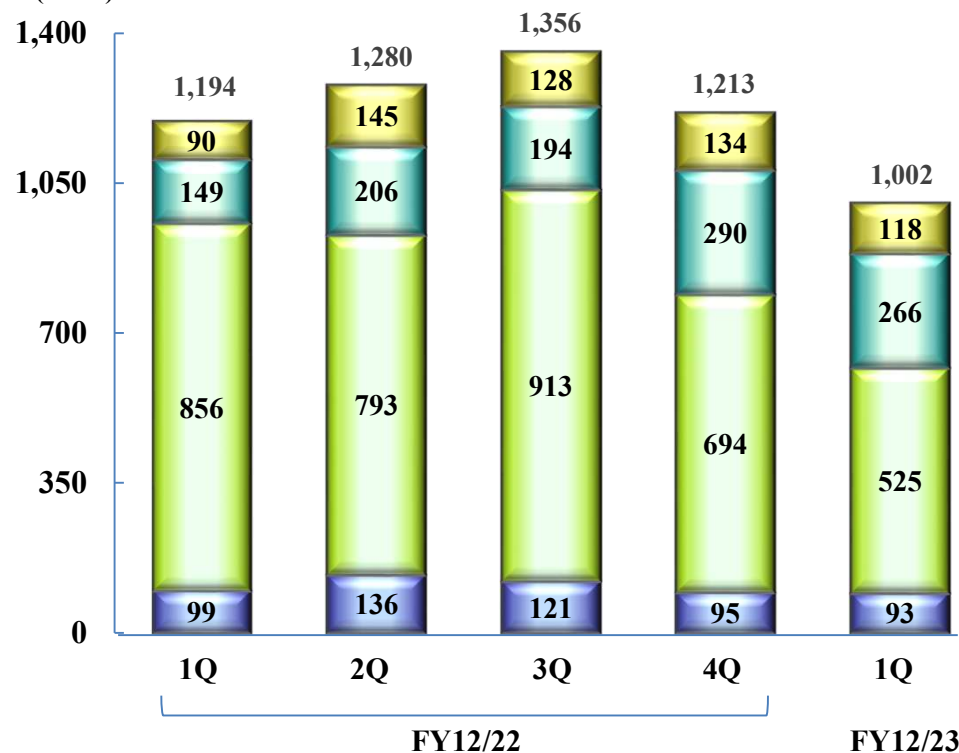
Sales

(Millions of Yen)



Sales Volume

(Units)



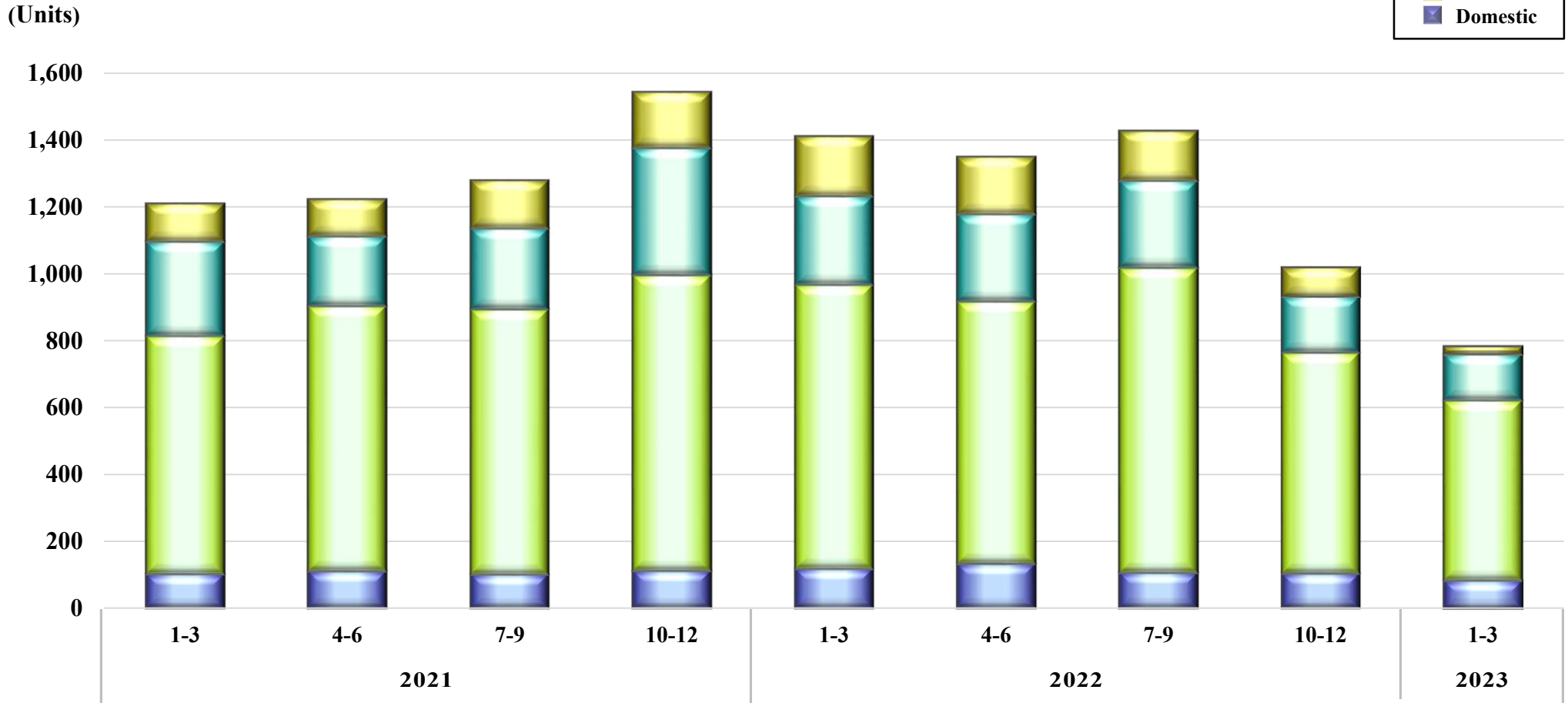
- Sales increased significantly centered mainly on medical- and automotive-related products in the U.S. and European markets, respectively.
- Sales decreased substantially in the Asian market. This was largely attributable to weak sales of automotive-related products in China.
- In the domestic market, sales decreased due to lack of momentum outside of the mainstay automotive sector.

Reference

Trends in Quarterly Machine Tool Orders



(Ordered Unit)



	2021				2022				2023
	1-3	4-6	7-9	10-12	1-3	4-6	7-9	10-12	1-3
America	114	111	144	167	179	171	149	87	24
Europe	282	208	242	380	265	261	260	168	138
Asia	712	793	792	884	848	785	911	660	538
Domestic	102	111	101	112	118	133	106	104	83
Total	1,210	1,223	1,279	1,543	1,410	1,350	1,426	1,019	783

Special Products



Cash Drawer and Receipt Printer
mPOP



POS Printer
TSP100IV series



Barcode Scanner



Blue back-lit, LCD display



Peripheral Equipment



Melody Speaker

Machine Tools



CNC Swiss Type Automatic Lathe
SL-10



CNC Swiss Type Automatic Lathe
SD-26 type S



CNC Swiss Type Automatic Lathe
SX-38 type B