

# Financial Results for the Fiscal Year 2016 Second Quarter

STAR MICRONICS CO., LTD. http://www.star-m.jp
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<sup>\*</sup> The projections in this document are based on information available at the time of release of this report and certain assumptions the Company considers reasonable. The Company does not promise that these projections will be achieved. Actual results may differ materially from projections due to a variety of factors.

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#### Overview of Fiscal 2016 Second Quarter



## Year-on-year increase in revenue; substantial improvement in operating income.

Net Sales : ¥27.17 billion 19.0% up YoY

Operating Income : ¥2.85 billion 23.6% up YoY

Ordinary Income: ¥2.47 billion 1.3% down YoY

■ Net Income : ¥1.85 billion 12.2% down YoY

In addition to robust sales mainly in the Machine Tools Segment, increase in sales also as a result of the positive flow-on effects of the weak yen.

Operating income increased substantially on the back of increased sales.

Ordinary income impacted by the incidence of a foreign exchange loss recorded as a non-operating expense.

#### **Financial Data**



(Millions of Yen)

Full-Year

2nd Half
Assumed Foreign exchange

(Millions of Total										
		Second Quarter		Full-Year						
	2Q for F		2Q for FY2/16 Actual			FY2/15 Actual		FY2/16 Forecast		
	Actu	ıal								
	Amount	Income Ratio (%)	Amount	Income Ratio (%)	YoY Change (%)	Amount	Income Ratio (%)	Amount	Income Ratio (%)	YoY Change (%)
Sales										
Special Products	5,598		5,396		(3.6)	11,555		11,600		0.4
Machine Tools	14,923		19,238		28.9	34,578		38,900		12.5
Precision Products	2,320		2,538		9.4	4,824		5,000		3.6
Cloud Services	-		-		-	-		-		-
Total	22,843		27,173		19.0	50,957		55,500		8.9
Operating Income										
Special Products	946	16.9	724	13.4	(23.5)	1,739	15.1	1,820	15.7	4.6
Machine Tools	2,174	14.6	2,976	15.5	36.9	5,398	15.6	6,400	16.5	18.5
Precision Products	334	14.4	359	14.2	7.7	692	14.4	710	14.2	2.5
Cloud Services	Cloud Services -		(86)	-	-	-	-	(220)	-	-
Eliminations or Corporate	(1,147)		(1,120)	_	_	(2,354)		(2,210)		_
Total	2,307	10.1	2,853	10.5	23.6	5,476	10.7	6,500	11.7	18.7
Ordinary Income	2,503	11.0	2,471	9.1	(1.3)	6,150	12.1	6,200	11.2	0.8
Net Income	2,115	9.3	1,856	6.8	(12.2)	4,695	9.2	4,700	8.5	0.1

<sup>\*</sup> Special Products is including Cloud Services in consolidated earning report and other disclosure information.

ROE (%)	-	-	9.8	9.2
Cash Dividends Applicable to the Year	¥19	¥23	¥44	¥46
DOE (%)	-	-	3.9	3.8

<sup>\*</sup>ROE(Return on Equity) =Net Income/Shareholders' Equity (average for the beginning and end of the period)x 100(%)

<sup>\*</sup>Foreign exchange sensitivity: Sensitivity of operating income to a ¥1 change in foreign exchange rates.

	Exchange Rate	Exchange Rate	sensitivity				
	US\$	¥102.47	¥120.24	¥105.86	¥120.12	¥120.00	¥11 million
	EUR	¥140.43	¥134.17	¥140.43	¥132.09	¥130.00	¥24 million
Exchange Rate	GBP	¥171.02	¥183.30	¥174.21	¥181.65	¥180.00	¥ 3 million
	CHF	¥114.97	¥127.21	¥115.62	¥126.11	¥125.00	¥16 million

<sup>\*</sup>DOE(Dividend on Equity) = The ratio of the non-consolidated dividend per common share (annual) /consolidated net assets per share(year average)x 100(%)

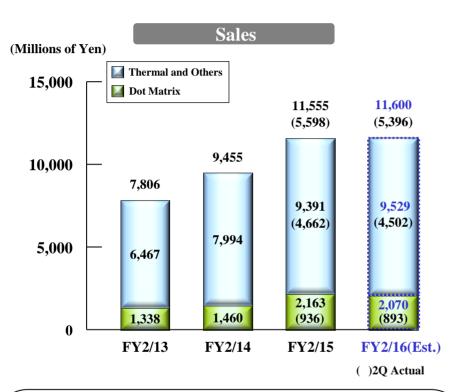
## **Quarterly information** (Net Sales and Operating Income)

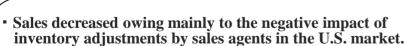




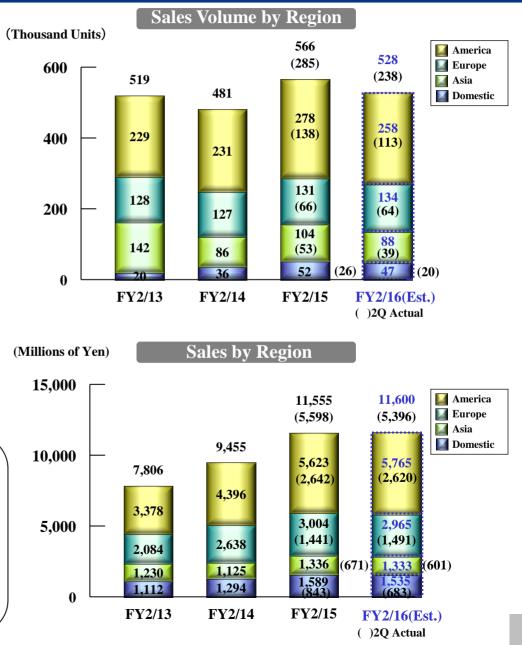
### **Special Products**





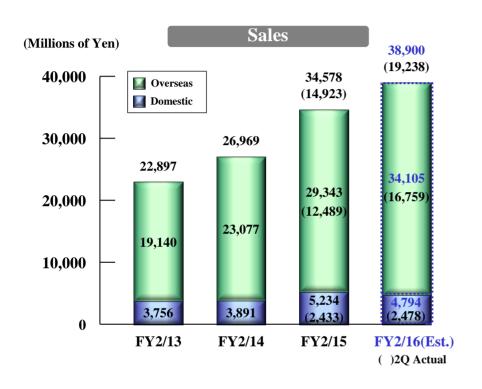


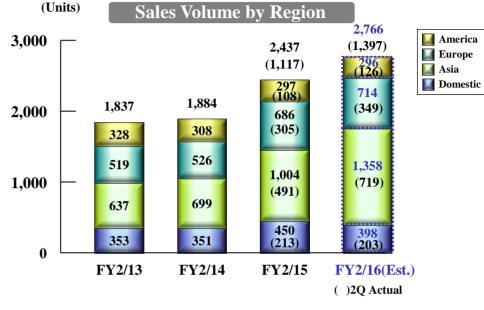
- While the pace of market recovery in Europe stalled, sales in this region increased. This was largely attributable to depreciation in the value of the yen.
- In the Asian market, sales declined due mainly to the sluggish performance in China.
- Owing to such factors as the absence of large-scale orders, sales in the domestic Japanese market also declined.

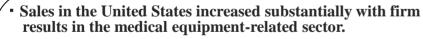


## **Machine Tools**

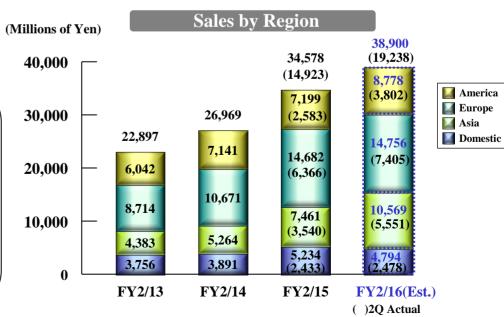








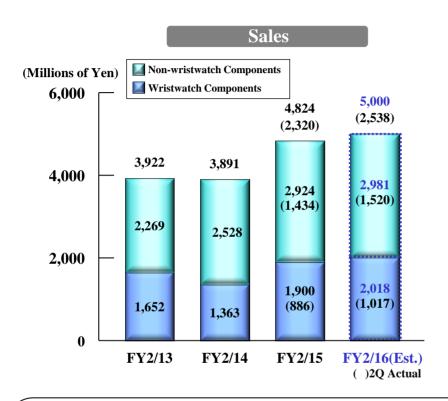
- In Europe, sales also increased mainly on the back of robust results in the automotive-related sectors.
- Sales grew significantly in the Asian market. This was largely attributable to strong sales in the automobile-related sector primarily in East Asia.
- While market conditions spearheaded by the automobilerelated sector were sound, sales in the Japanese market were on a par with levels recorded in the corresponding period of the previous fiscal year.



### **Precision Products**

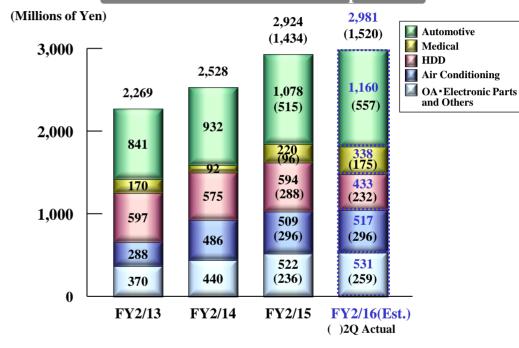






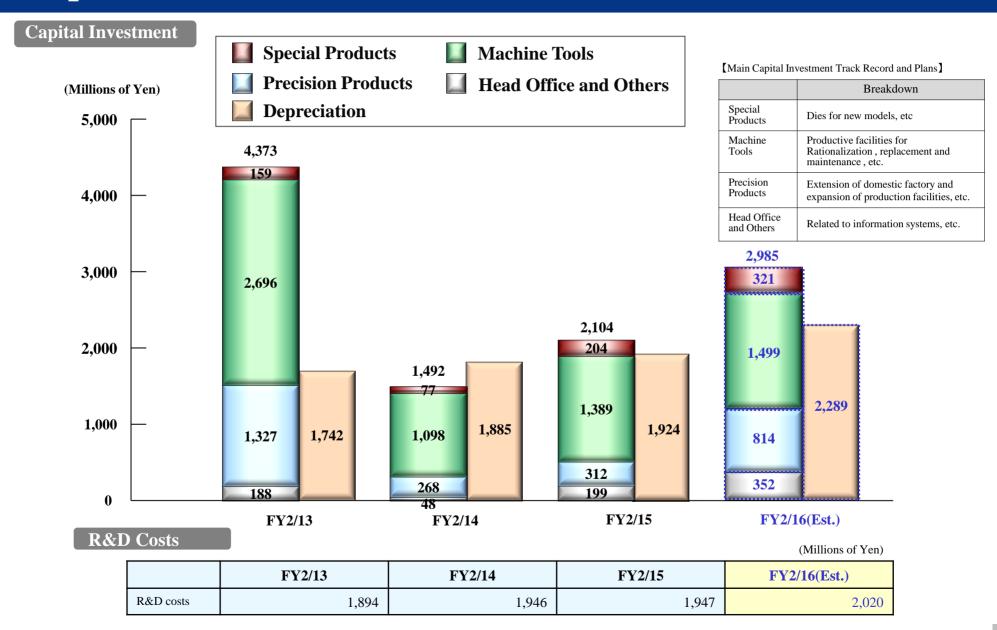
- Sales of wristwatch components increased due to strong sales to wristwatch makers.
- In addition to the positive effects of depreciation in the value of the yen, sales of non-wristwatch components also increased owing primarily to robust sales of medical equipment-related components.

#### **Sales of Non-wristwatch Components**



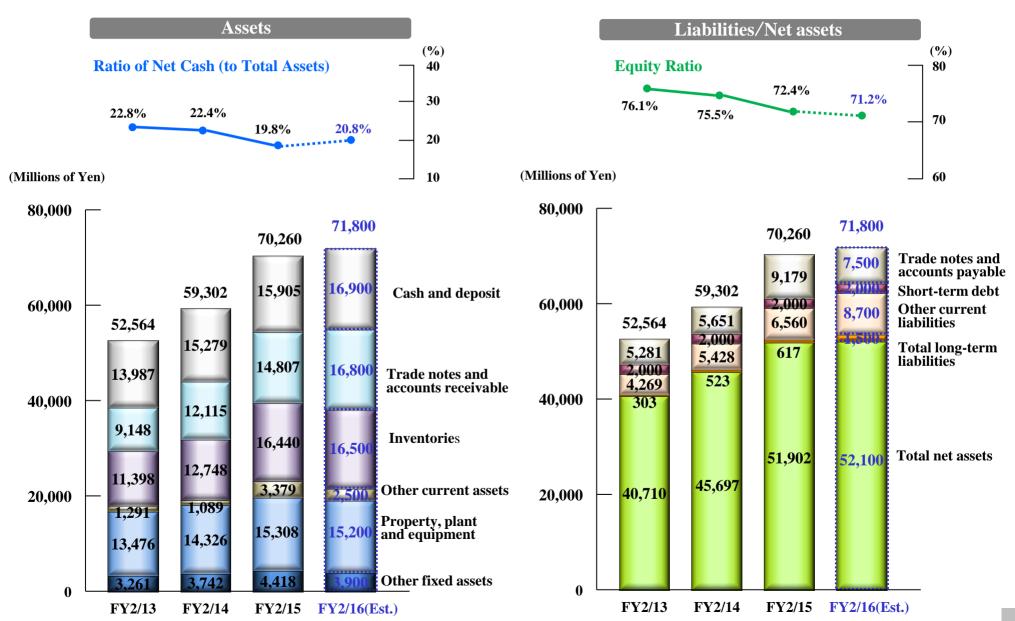
#### **Capital Investment / R&D Costs**





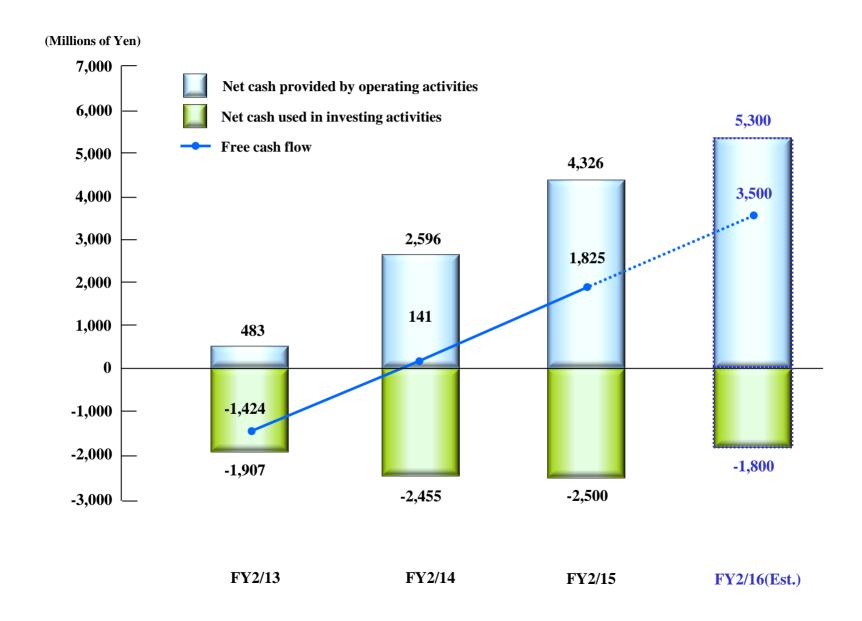
#### **Balance Sheets**





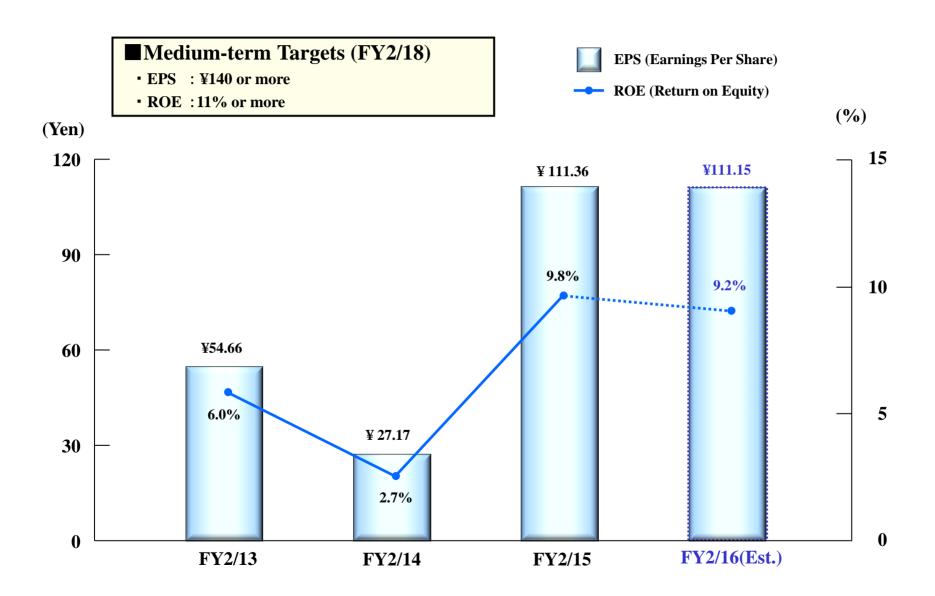
#### **Cash Flows**





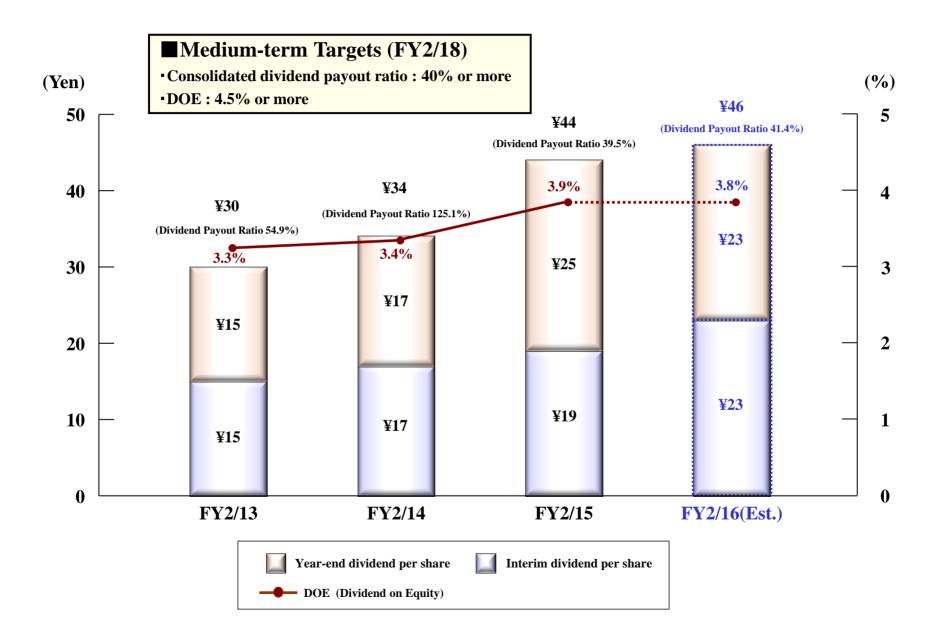
#### **Key Financial Indicators**





#### **Shareholder Returns**





#### **Performance Indicators (10-Year Data)**



	Net Sales (Millions of Yen)	Operating Income (Millions of Yen)	Income Ratio(%)	Ordinary Income (Millions of Yen)	Income Ratio(%)	Net Income (Millions of Yen)	Income Ratio(%)	EPS (Yen)	ROE (%)	DOE (%)	Dividends Per Share (Yen)
FY2/06	54,788	8,108	14.8	8,386	15.3	5,151	9.4	95.60	10.1	2.2	21.0
FY2/07	62,670	10,444	16.7	10,862	17.3	7,012	11.2	131.09	12.2	3.0	32.0
FY2/08	73,883	14,651	19.8	15,170	20.5	8,080	10.9	150.74	12.8	4.7	56.0
FY2/09	56,952	8,544	15.0	8,923	15.7	4,338	7.6	85.66	7.3	3.8	45.0
FY2/10	29,180	(3,984)	-	(3,884)	-	(8,555)	-	(187.95)	-	2.2	22.0
FY2/11	35,717	1,428	4.0	1,194	3.3	161	0.5	3.71	0.4	2.5	22.0
FY2/12	41,654	3,952	9.5	4,025	9.7	2,426	5.8	56.94	6.7	3.0	26.0
FY2/13	37,858	1,579	4.2	2,254	6.0	2,299	6.1	54.66	6.0	3.3	30.0
FY2/14	43,481	2,606	6.0	3,219	7.4	1,143	2.6	27.17	2.7	3.4	34.0
FY2/15	50,957	5,476	10.7	6,150	12.1	4,695	9.2	111.36	9.8	3.9	44.0
FY2/16(Est.)	55,500	6,500	11.7	6,200	11.2	4,700	8.5	111.15	9.2	3.8	46.0

#### Reference: Business Segments and Products







POS Printer TSP100ECO





Cash Drawer and Receipt Printer mPOP



## Machine Tools



CNC Swiss Type Automatic Lathe ST-20



CNC Swiss Type Automatic Lathe SR-38 type B



CNC Swiss Type Automatic Lathe SW-12RII

## Precision Products

Wristwatch Components



Non-Wristwatch Components
(Automotive, Air Conditioning, HDD and Medical Components)

