

# Financial Results for the Fiscal Year 2013 First Quarter

STAR MICRONICS CO., LTD. http://www.star-m.jp

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## **Financial Data**



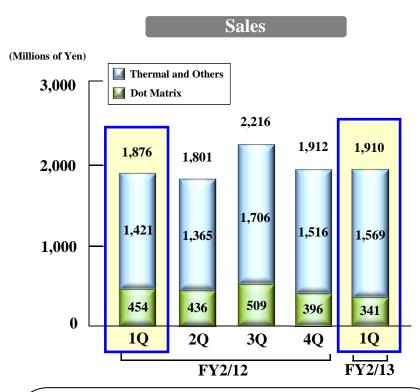
#### (Millions of Yen)

		FY2/12								FY2/13	
	1Q Actual		2Q Actual		3Q Actual		4Q Actual		1Q Actual		Change
	Amount	Income Ratio (%)	(%) YoY								
Sales											
Special Products	1,876		1,801		2,216		1,912		1,910		1.8
Components	765		750		715		712		831		8.6
Machine Tools	5,468		6,957		6,414		7,799		5,839		6.8
Precision Products	1,012		1,109		1,196		944		1,105		9.1
Total	9,123		10,619		10,542		11,369		9,686		6.2
Operating Income											
Special Products	121	6.5	76	4.2	301	13.6	81	4.3	16	0.8	(86.8)
Components	(193)	-	(336)	-	(291)	-	(133)	-	(122)	-	-
Machine Tools	828	15.1	1,464	21.0	1,471	22.9	1,601	20.5	843	14.4	1.8
Precision Products	160	15.9	213	19.2	279	23.4	108	11.5	169	15.3	5.4
Eliminations or Corporate	(436)		(452)		(454)		(458)		(466)		
Total	481	5.3	964	9.1	1,306	12.4	1,199	10.6	439	4.5	(8.6)
Ordinary Income	605	6.6	939	8.8	1,222	11.6	1,257	11.1	514	5.3	(15.1)
Net Income	261	2.9	690	6.5	562	5.3	912	8.0	523	5.4	100.2
US\$	¥ 82	2.35							¥ 79	9.29	

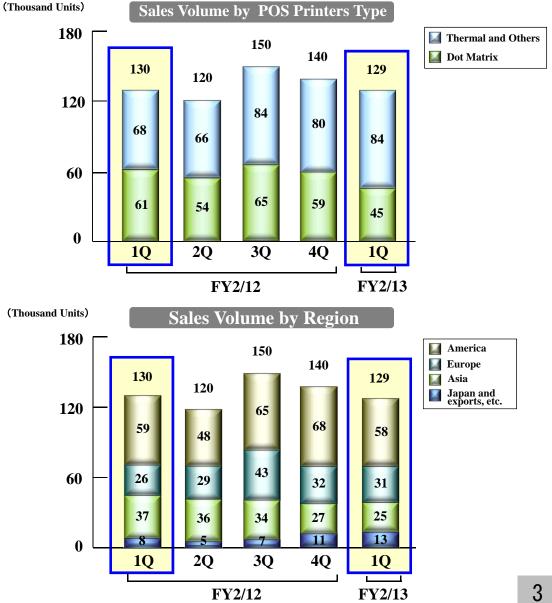
	US\$	¥ 82.35		¥ 79.29	
Exchange	EUR	¥112.58		¥103.99	
Rate	GBP	¥131.96		¥124.58	
	CHF	¥ 87.42		¥ 86.11	







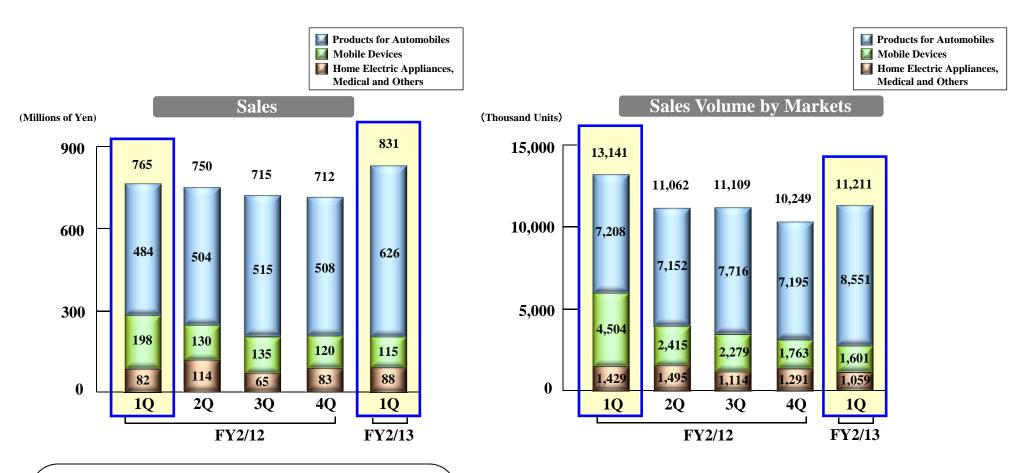
- In the Americas, Sales of thermal printers were brisk, particularly for the POS market.
- Sales in European markets were comparable to the previous fiscal year despite being impacted by debtrelated concerns.
- Sales of dot-matrix printers in Asia declined, mainly in reaction to the economic slowdown in China.
- In Japan, sales of thermal printers grew, most notably for the POS market.



**Components** 



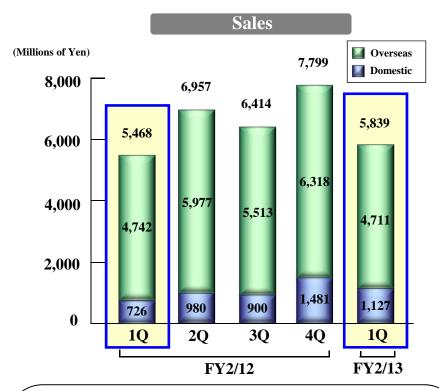




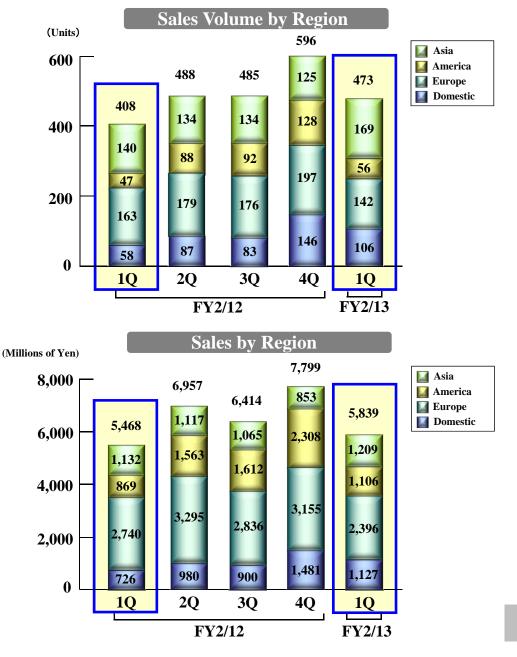
 This segment is scheduled to be terminated at the end of the current fiscal year. The Star Micronics Group is responding to final shipment requests and carrying out necessary tasks for the transfer of operations. Against this backdrop, sales rose in step with increased production by automakers, coupled with sales price revisions to keep pace with rising raw material prices.





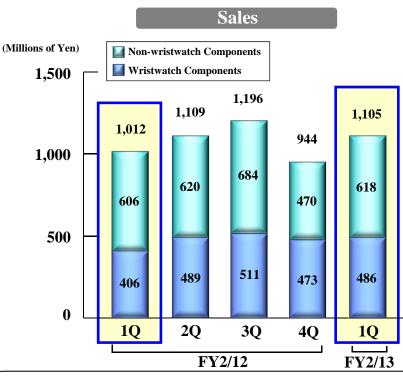


- Sales in the U.S. market grew as capital investment gained momentum in the medical-related and automobile sectors.
- Sales in Europe were lower, reflecting lackluster market conditions.
- In the Asian market, sales were brisk, buoyed by robust capital investment among customers in the automobile and motorcycle-related sectors in Southeast Asia.
- In the Japanese market, sales rose atop a recovery in production mainly among automakers.



## **Precision Products**





Others (Millions of Yen) Medical Air Conditioning **Automotive** 🚺 HDD 2Q FY2/12 FY2/13

Sales of Non-wristwatch Components

• Sales of wristwatch components increased, tracking brisk sales of Japanese wristwatches overall, coupled with the absence of adverse impacts reported in the previous fiscal year from the Great East Japan Earthquake.

 Sales of non-wristwatch components were essentially flat overall compared to a year earlier. While sales of HDD components to the Japanese market declined, this effect was mitigated as the Group responded to increased production by overseas HDD manufacturers in step with recovery from the massive flooding in Thailand. Sales of car audio components for overseas markets were firm.

### **Reference : Business Segments and Products**



