Financial Results for Fiscal 2011, the Year Ended February 28, 2011

STAR MICRONICS CO., LTD.
http://www.star-m.jp
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The Star Micronics Group does not have any plants or offices in the area affected by the devastating earthquake that struck Japan’s Tohoku region in March 2011, and has not suffered any direct injury to personnel or damage to production facilities and other equipment.
Nevertheless, the disaster could conceivably cause production adjustments among Star Micronics Group customers and material procurement difficulties for business partners in Japan, as well as delays and certain other problems with respect to international distribution. This has made it difficult for the Company to estimate a fiscal-year outlook at this time.

For these reasons, Star Micronics will continue to make an effort to collect information and announce an outlook for the year ending February 29, 2012, once that information is carefully analyzed, prior to the release of earnings for the first quarter of that year scheduled at the end of June 2011.

## Restored profitability across all income levels on improved sales

| $\square$ | Net Sales | $: ¥ 35.7$ billion $22.4 \%$ up YoY |
| :--- | :--- | :--- |
| $\square$ Operating Income | $¥ 1.4$ billion | - |
| $\square$ Ordinary Income | $:$ | $¥ 1.1$ billion |
| $\square$ Net Income | $:$ | $¥ 0.1$ billion |

Operating income in the Machine Tools Segment improved markedly on sharply higher sales, reflecting resurgent orders in the European market, as well as firm demand from the Asian and U.S. markets.

The Special Products Segment and Precision Products Segment also saw demand pick up, leading to increased sales and improved operating income markedly.

| (Millio |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2/09 Actual |  |  | FY2/10 Actual |  |  | FY2/11 Actual |  |  |
|  | Full-Year |  |  | Full-Year |  |  | Full-Year |  |  |
|  | Amount | $\begin{array}{\|c\|} \hline \text { Income } \\ \text { Ratio (\%) } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { 2008/2009 } \\ \text { Change (\%) } \\ \hline \end{gathered}$ | Amount | Income <br> Ratio (\%) | $\begin{array}{\|c\|} \hline \text { 2009/2010 } \\ \text { Change (\%) } \\ \hline \end{array}$ | Amount | Income <br> Ratio (\%) | $\begin{array}{\|c\|} \hline \text { 2010/2011 } \\ \text { Change (\%) } \end{array}$ |
| Sales |  |  |  |  |  |  |  |  |  |
| Special Products (Computer printers) | 2,353 |  | (31.2) | - |  | - | - |  |  |
| (POS printers) | 9,459 |  | (31.1) | 6,739 |  | (28.8) | 7,782 |  | 15.5 |
| Total | 11,813 |  | (31.1) | 6,739 |  | (42.9) | 7,782 |  | 15.5 |
| Components | 12,351 |  | 2.4 | 7,646 |  | (38.1) | 4,400 |  | (42.4) |
| Machine Tools | 28,735 |  | (28.7) | 11,464 |  | (60.1) | 19,286 |  | 68.2 |
| Precision Products | 4,052 |  | (7.2) | 3,330 |  | (17.8) | 4,248 |  | 27.6 |
| Total | 56,952 |  | (22.9) | 29,180 |  | (48.8) | 35,717 |  | 22.4 |
| Operating Income |  |  |  |  |  |  |  |  |  |
| Special Products (Computer printers) | (528) | - | - | - | - | - | - | - |  |
| (POS printers ) | 2,129 | 22.5 | (47.8) | 279 | 4.1 | (86.9) | 740 | 9.5 | 165.2 |
| Total | 1,601 | 13.6 | (59.8) | 279 | 4.1 | (82.6) | 740 | 9.5 | 165.2 |
| Components | 1,238 | 10.0 | 425.6 | $(1,526)$ | - | - | (558) | - | - |
| Machine Tools | 7,322 | 25.5 | (38.8) | (940) | - |  | 2,175 | 11.3 | - |
| Precision Products | 534 | 13.2 | (37.1) | (84) | - | - | 724 | 17.0 | - |
| Eliminations or Corporate | $(2,152)$ |  |  | $(1,712)$ |  |  | $(1,653)$ |  |  |
| Total | 8,544 | 15.0 | (41.7) | $(3,984)$ | - | - | 1,428 | 4.0 | - |
| Ordinary Income | 8,923 | 15.7 | (41.2) | $(3,884)$ | - | - | 1,194 | 3.3 | - |
| Net Income | 4,338 | 7.6 | (46.3) | $(8,555)$ | - |  | 161 | 0.5 |  |


| ROE (\%) | 7.3 | - | 0.4 |
| :--- | :---: | :---: | :---: |
| Cash Dividends Applicable to the Year | $¥ 45$ | $¥ 22$ | $¥ 22$ |
| DOE (\%) | 3.8 | 2.2 | 2.5 |
| ※ROE (Return on Equity) $=$ Net Income/Shareholders' Equity (average for the beginning and end of the period) $\mathrm{x} 100(\%)$ |  |  |  |

※ROE(Return on Equity) =Net Income/Shareholders' Equity (average for the beginning and end of the period) x 100 (\%)
※DOE (Dividend on Equity) =The ratio of the non-consolidated dividend per common share (annual) /consolidated net assets per share(year average)x 100(\%)

| Exchange Rate | US\$ | $¥ 103.44$ | $¥ 93.58$ | $¥ 87.82$ |
| :---: | :---: | :---: | :---: | :---: |
|  | EUR | $¥ 152.41$ | $¥ 130.21$ | $¥ 116.40$ |
|  | GBP | $¥ 192.47$ | $¥ 146.36$ | $¥ 135.61$ |
|  | CHF | $¥ 95.91$ | $¥ 86.25$ | $¥ 84.17$ |

Sales by Segment






- Wristwatch component sales grew, tracking growth in market share for high-quality products from Japanese manufacturers.
- Sales of non-wristwatch components were higher, reflecting growth in sales of car audio components mainly to China; sales of HDD components were also higher despite being impacted by manufacturer production cutbacks in the second half of the year.


## Operating Income by Segment




| (Millions of Yen) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Feb. 2009 Actual |  | Feb. 2010 Actual |  | Feb. 2011 Actual |  |
|  |  | Amount | Component percentages | Amount | Component percentages | Amount | Component percentages |
| Assets | Cash and deposit | 16,007 | 25\% | 15,349 | 30\% | 14,769 | 30\% |
|  | Trade notes and accounts receivable | 10,053 | 16\% | 9,114 | 18\% | 9,288 | 19\% |
|  | Inventories | 15,489 | 24\% | 9,019 | 18\% | 9,522 | 19\% |
|  | Other current assets | 3,212 | 5\% | 863 | 2\% | 1,256 | 3\% |
|  | Total current assets | 44,761 | 70\% | 34,345 | 68\% | 34,835 | 71\% |
|  | Property, plant and equipment | 15,168 | 23\% | 11,677 | 23\% | 10,549 | 21\% |
|  | Other fixed assets | 4,275 | 7\% | 4,658 | 9\% | 3,866 | 8\% |
|  | Total fixed assets | 19,443 | 30\% | 16,335 | 32\% | 14,415 | 29\% |
|  | Total assets | 64,204 | 100\% | 50,680 | 100\% | 49,250 | 100\% |
|  |  |  |  |  |  |  |  |
| Liabilities | Trade notes and accounts payable | 3,248 | 5\% | 2,815 | 6\% | 5,862 | 12\% |
|  | Short-term debt | 2,000 | 3\% | 2,000 | 4\% | 2,000 | 4\% |
|  | Other current liabilities | 5,511 | 9\% | 4,012 | 8\% | 3,869 | 8\% |
|  | Total current liabilities | 10,759 | 17\% | 8,828 | 18\% | 11,731 | 24\% |
|  | Total long-term liabilities | 458 | 0\% | 592 | 1\% | 422 | 1\% |
|  | Total liabilities | 11,218 | 17\% | 9,420 | 19\% | 12,154 | 25\% |
| Net assets | Total net assets | 52,986 | 83\% | 41,260 | 81\% | 37,096 | 75\% |
| Total liabilities and net assets |  | 64,204 | 100\% | 50,680 | 100\% | 49,250 | 100\% |

Cash Flows

|  | Feb.2009 <br> Actual | Feb.2010 <br> Actual | Feb.2011 <br> Actual |
| :--- | ---: | ---: | ---: |
| Net cash provided by operating activites | 6,151 | 4,768 | 3,520 |
| Net cash used in investing activities | $(1,314)$ | $(1,194)$ | $(1,517)$ |
| Free cash flow | 4,837 | 3,574 | 2,003 |
| Net cash used in financing activities | $(9,076)$ | $(3,976)$ | $(1,813)$ |
| Cash and cash equivalents at end of year | 14,610 | 14,372 | 13,217 |

※The year-end balance of cash and cash equivalents shown here differs from the cash and cash equivalents shown in the balance sheets,
mainly because it does not include time deposits over 3-month period

Financial Benchmarks

|  | Feb.2009 <br> Actual | Feb.2010 <br> Actual | Feb.2011 <br> Actual |
| :--- | ---: | ---: | ---: |
| Total asset turnover | 0.8 times | 0.5 times | 0.7 times |
| Equity ratio | $81.5 \%$ | $80.1 \%$ | $73.9 \%$ |
| Return on equity (ROE) | $7.3 \%$ | - | $0.4 \%$ |
| Return on assets (ROA) | $11.9 \%$ | - | $2.4 \%$ |
| Earnings per share(EPS) | $¥ 85.66$ | $(¥ 187.95)$ | $¥ 3.71$ |
| Book value per share (BPS) | $¥ 1,114.21$ | $¥ 921.55$ | $¥ 845.31$ |
| Dividend on equity (DOE) | $3.8 \%$ | $2.2 \%$ | $2.5 \%$ |

Research and Development Costs (Millions of Yen)

|  | Feb.2009 <br> Actual | Feb.2010 <br> Actual | Feb.2011 <br> Actual |
| :--- | :---: | :---: | :---: |
| R\&D costs | 2,054 | 1,950 | 1,754 |



|  | Year-end dividend per share | Interim dividend per share | * The dividend payout ratio for the fiscal year ended February 28, 2010 has not been calculated because a net loss was incurred. |
| :---: | :---: | :---: | :---: |
| $\bigcirc$ | DOE |  |  |


|  | Net Sales (Millions of Yen) | Operating Income (Millions of Yen) | $\begin{array}{\|c\|} \hline \text { Income } \\ \text { Ratio (\%) } \\ \hline \end{array}$ | Ordinary Income (Millions of Yen) | Income <br> Ratio (\%) | Net Income (Millions of Yen) | Income <br> Ratio (\%) | $\begin{aligned} & \text { EPS } \\ & \text { (Yen) } \end{aligned}$ | $\begin{gathered} \text { ROE } \\ (\%) \end{gathered}$ | $\begin{gathered} \text { DOE } \\ (\%) \end{gathered}$ | $\begin{gathered} \text { Dividends } \\ \text { Per Share } \\ \text { (Yen) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY2/02 | 43,265 | 4,063 | 9.4 | 4,213 | 9.7 | 577 | 1.3 | 10.21 | 1.2 | , | 10.0 |
| FY2/03 | 38,611 | 2,407 | 6.2 | 1,874 | 4.9 | 434 | 1.1 | 7.77 | 0.9 | 1.2 | 10.0 |
| FY2/04 | 43,331 | 3,549 | 8.2 | 3,593 | 8.3 | 2,425 | 5.6 | 44.12 | 5.4 | 1.3 | 11.0 |
| FY2/05 | 49,689 | 6,343 | 12.8 | 6,357 | 12.8 | 3,775 | 7.6 | 70.13 | 8.2 | 1.7 | 15.0 |
| FY2/06 | 54,788 | 8,108 | 14.8 | 8,386 | 15.3 | 5,151 | 9.4 | 95.60 | 10.1 | 2.2 | 21.0 |
| FY2/07 | 62,670 | 10,444 | 16.7 | 10,862 | 17.3 | 7,012 | 11.2 | 131.09 | 12.2 | 3.0 | 32.0 |
| FY2/08 | 73,883 | 14,651 | 19.8 | 15,170 | 20.5 | 8,080 | 10.9 | 150.74 | 12.8 | 4.7 | 56.0 |
| FY2/09 | 56,952 | 8,544 | 15.0 | 8,923 | 15.7 | 4,338 | 7.6 | 85.66 | 7.3 | 3.8 | 45.0 |
| FY2/10 | 29,180 | $(3,984)$ | - | $(3,884)$ | - | $(8,555)$ | - | (187.95) | - | 2.2 | 22.0 |
| FY2/11 | 35,717 | 1,428 | 4.0 | 1,194 | 3.3 | 161 | 0.5 | 3.71 | 0.4 | 2.5 | 22.0 |


| Segment | Products |  |  |
| :---: | :---: | :---: | :---: |
| Special Products | POS Printers <br> Card Reader/Writers |  |  |
| Components | Micro Audio Components |  |  |
| Machine Tools | CNC Automatic Lathes, etc. |  |  |
| Precision Products | Wristwatch Parts, <br> Optical Connector Parts, Automotive Parts, Medical Equipment Parts |  |  |

